

*Fall* 2017

## LANES END MARINA

On Lake Winnepesaukee

PO Box 160

Melvin Village, NH 03850-0160

Office: 603-544-2641

Shop: 603-544-2000

Fax: 603-544-6153

Email: lanesend@lanesendmarina.com

Website: www.lanesendmarina.com

Hope your summer has been a safe and enjoyable one so far. The weather has been absolutely beautiful. There are still many more weeks of the boating season left...enjoy them!!

### BOAT STORAGE

**Storage Rates:** Our storage rates have not increased in seven (7) years. We have revised our full-storage program and have created a full-storage package. The standard rate for this program is \$42.00/linear foot which includes storage and the following services:

- Haul out for storage at our docks
- NEW** { • Winterize and De-winterize of one engine
- Spring Battery Service
- Spring Launch at our docks
- Lake Test

To receive your **“Early Bird Special” (\$2.00/linear foot savings)** please return the enclosed Agreement and a \$200.00 non-refundable deposit check by **September 09, 2017**. Storage Agreements received **without** the required deposit check will **not be eligible** for the **“Early Bird Special”** discount. Deposit check **MUST ACCOMPANY** Storage Agreement to be eligible for discount.



### FALL BOATING AND DROP-OFF POLICY



- **A Storage Agreement must be on file before your boat can be dropped off for winter storage.** Any boat left without a storage agreement will be charged a day storage fee of \$4.00 for outside and \$7.00 for inside until the **required** agreement indicating the services you wish for Lanes End Marina to perform has been received. NOTE: If your boat has been dropped off by water, it will not be hauled out for storage and will remain in the water at \$3.00 per day at the owner's risk.
- Self-Storage customers, who have performed their own fall services prior to storage, **must** indicate on the Boat Storage Agreement **“done by owner”, “DBO”**.
- Customers whose boats are on their own trailers and request a bottom wash will **require** a trailer transfer fee (see rate schedule).

- ALL boats coming in for storage **must** be left with a set of keys. It is your responsibility to notify the office or service department where the keys have been left at the time of drop off.
- If your boat is scheduled to be picked up by our service team for storage, please ensure there is adequate fuel. If there is not adequate fuel, you will incur additional charges.
- **We do not offer pumping services for holding tanks.** It is your responsibility to have your holding tank(s) pumped out. If your holding tank(s) have not been emptied at time of storage, you will be contacted to pick up your boat. No service work will be performed until you have the holding tank(s) pumped out.
- Spring services that have not been requested at the time of storage may result in additional charges and a delay in your launch/pickup request.
- If you require a launch date **prior** to April 15<sup>th</sup> **you must** let us know at the time your boat is dropped off for storage so your boat can be stored accordingly.
- **Boats with a Fresh Water System** - If you used your fresh water system this summer, (i.e. sink, wash down, or toilet), it must be winterized. **It is your responsibility to notify us** on your Boat Storage Agreement. The system will be de-winterized in the spring unless you notify us otherwise.
- Please notify the Lanes End Office @ 603-544-2641 extension 4 **two weeks prior** to the date you will be dropping off your boat for storage. You will be placed on a schedule which will notify service the date your boat will be arriving. We store over 350 boats which requires this type of system.
- A couple of suggestions you might want to consider: 1) schedule your storage drop off midweek avoiding busy weekends; and 2) avoid requesting a storage drop off on a holiday weekend.
- Due to limited dock space, it is **extremely important** for those boaters dropping off for storage by water to contact us. Your assistance and cooperation are greatly appreciated.

Fall can be the best time for boating. However, with Fall comes the chance of low water and cooler temperatures. Don't wait too long. We like to have all boats in storage by November 1st. We cannot guarantee winterizations performed after November 1<sup>st</sup>.

**DON'T GET LEFT OUT  
IN THE COLD!!**



**REMINDER:** There is an additional charge for boats arriving **after November 1<sup>st</sup>** (see rate sheet).

### WINTER SERVICE SPECIALS

Winter can be a slow time for us. We encourage you to schedule those jobs which entail a great deal of labor during this time.

**Service Specials:** Check out our 2017-2018 winter service specials being offered. Take advantage of these Saving\$.

### 2018 BOAT REGISTRATION RENEWALS

Yes...We still register boats!! When the State sends your 2018 boat registration renewal (usually in the Fall), to avoid misplacing it or leaving it at home at the start of your vacation you could mail it to us. **Do not send money or date the document.** You will be billed at time of launch/pick up. Be sure you have signed both the Owner's Copy AND DMV Copy. (**do not date**).

**\*\*\*Unsigned registrations will be returned\*\*\***

An advantage to sending us your registration is we will place the validation stickers on your boat and have the registration in the boat or the key float for you. It's just another way we make boating worry free.

### AUTO AND RV STORAGE

Again, we offer heated space for cars. **Space is limited and reserved on a first-come, first-serve basis.** Please sign, date, and return your Agreement with a \$100.00 non-refundable deposit check to reserve a space.

Your storage rate is for a period of 6 months. If your vehicle is in storage after the initial 6 months then a fee of \$60.00/month (non-heated rate) and \$70.00/month (heated) will be charged for each additional month. Please note that rates **are not** pro-rated.

If you require a pickup date prior to April 15<sup>th</sup> you must let us know at the time your auto or RV is dropped off for storage so it can be stored accordingly.

- **ALL autos and RVs coming in for storage must be left with a set of keys.** It is your responsibility to notify the office or service department where the keys have been left at the time of drop off.
- **Vehicle Inspection Sheet must** be returned at the time of storage. Lanes End will not be liable for damage to the auto/RV if a completed Vehicle Inspection Sheet is not on file.
- **Storage Agreement must** be on file with deposit check before your auto or RV can be dropped off for winter storage.

### FALL/WINTER HOURS

**Service, Sales & Parts—603-544-2000 (Tim ext. 3 / Terry ext. 2):**

8:00 am—4:30 pm Monday—Friday  
8:00 am—12:00 noon Saturday until October 21st  
Closed Sunday and closed the month of February

**Office—603-544-2641 (David ext. 5 / Theresa ext. 1 / Sue ext. 4):**

**Fall Hours (September and October):**  
8:30 am—4:30 pm Monday, Tuesday, Thursday, Friday  
9:00 am—4:00 pm Saturday until October 21st  
Office closed for lunch: 11:45 am—12:45 pm  
Closed Sunday and Wednesday

**Winter Hours (November—March):**  
8:30 am—3:30 pm Monday, Tuesday, and Friday  
Office closed for lunch: 11:45 am—12:45 pm  
Closed Saturday, Sunday, Wednesday and Thursday

*David & Crew*



### PAYMENT POLICY

- Check or cash **ONLY** for all storage or rentals.
- Credit cards, cash or checks accepted for parts or service work. Sorry, no AmEx; only Visa, MasterCard or Discover.

### GIFT CARDS

We now offer gift cards. Purchase a gift card for that special someone to be used for services or boat gas.

◆ **FULL-STORAGE STANDARD RATE: \$42.00 per linear foot**

(Full-Storage rates include haul-out for storage and spring launch at LEM docks, winterization and de-winterization of one engine, spring service battery, lake test, and inside storage after requested fall services have been performed until time of spring servicing)

◆ **EARLY BIRD SPECIAL: \$40.00 per linear foot (\$2.00 per linear foot savings) if we receive a \$200.00 non-refundable deposit on or before September 09, 2017.**

◆ **SELF-STORAGE RATE:** Please refer to separate rate schedule.

**EARLY BIRD FIBERGLASS AND PONTOON BOAT SPECIAL: \$50.00 discount if we receive a \$200.00 non-refundable deposit on or before September 09, 2017.**

**(NOTE: Your Boat Storage Agreement must accompany your non-refundable deposit)**

**SERVICE WORK RATE SCHEDULE 2017-2018**

(Rates apply to all storage customers)

(Prices are subject to change without notice)

Late Storage Arrival Fee (after November 1st)	\$100.00	
Check prop & rework if damaged ( <b>Required</b> )	Price based on size and type of propeller	
Change I/O & O/B gear oil ( <b>Required</b> )	\$85.00 single prop/\$120.00 dual prop	
Change oil & filter (Lube, oil, filter)	\$60.00 plus oil, filter & disposal fee	
Wash bottom & sides (up to 20')	\$7.00/L.F. from the rub rail down	
Wash bottom & sides (over 20')	\$7.50/L.F. from the rub rail down	
Trailer Transfer	\$3.00/L.F. (Boats on your trailer require a transfer to and from the wash rack)	
Winterize Fresh Water System	\$75.00 Plus antifreeze	
Winterize (Rate per Engine)	\$85.00 (I/O & I/B) \$60.00 O/B	
De-winterize (Rate per Engine)	\$77.00 (I/O & I/B) \$62.00 O/B (includes spring service of one battery)	
Drain Flush and Fill Fresh Water System	\$75.00	
Wax hull & sides	\$10.00/L.F.	} Waxing services are performed during winter season only and <b>requires</b> a fall wash. Boats with a fiberglass interior will incur an additional \$50.00.
Wax entire boat (up to 22-feet)	\$12.00/L.F.	
Wax entire boat (over 22-feet)	\$14.00/L.F.	
Complete tune-up	\$150.00 - \$270.00 plus parts	
Outdrive Water Pump Service	\$120.00 plus parts	
Belt-driven Water Pump Service	Volvo \$140.00 plus parts / MerCruiser \$200.00 plus parts	
I/O Outdrive Water Pump Combo	\$190.00 plus parts	
I/O Belt-driven Water Pump Combo	Volvo \$215.00 plus parts / MerCruiser \$275.00 plus parts	
<b><u>JET SKI SERVICES</u></b> (labor rates)		
Winterize (engine and fuel only)	\$75.00	
De-winterize (includes spring service battery)	\$60.00	
Install plugs Only	\$60.00 plus plugs and/or parts	

**NOTE:** Our full and self-storage rates run from October to May. The months of September and June are *no charge*. However, if your boat is still in storage as of July 1<sup>st</sup> you will be charged for summer storage. Also, if you are taking your boat in and out of storage after the initial launch you will be charged the daily rate accordingly.

**EXPLANATION OF SERVICES:**

- **Check Prop:** Damaged props will be repaired to prevent damage to the lower unit.
- **Winterize Engine:** Add fuel preserver, fog down engine and drain or anti-freeze the cooling system. This service must be performed on all boats prior to being stored by you or us in order to prevent major damage.
- **De-Winterize Engine:** Check battery(ies) – electrolyte level & terminals; check all fluid levels and top off as necessary; charge battery(ies); check operation of navigation lights, horn, bilge pump & blower & other electrical accessories; install drain plugs and hoses loosened for draining; start engine & run to clear fogging oil and antifreeze; check for engine water & oil leaks; verify charging system operation and cooling water flow and test run. Please note that the self-storage customer boat is not test run in the lake (under load). It is your responsibility to check the engine temperature and oil pressure at the time you launch your boat.
- Storage rates are computed by (rate x length) which is bow to stern of boat (including swim platform plus 1' if I/O or O/B). Please note measurements may differ from that of the manufacturer. ALL boats are subject to a height or width surcharge (\$100.00 each) if width exceeds 8'6" or the height exceeds the standard rack height, i.e. your boat has an arch, flying bridge, hardtop, etc., and if the tongue of your trailer exceeds 5' from the bow eye to the ball (\$20.00/foot.).

***If you require a launch date prior to April 15, 2018 you must let us know at the time your boat is dropped off for storage so that your boat can be stored accordingly.***

***We are a Certified MerCruiser Dealer in Service and Warranty Work***

# Lanes End Marina

*On Lake Winnepesaukee*

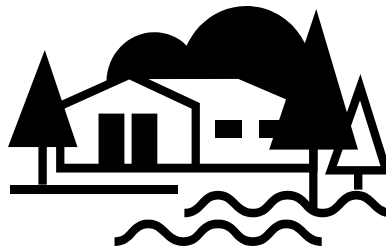
PO Box 160

Melvin Village, NH 03850-0160

YOUR WINTER STORAGE  
AGREEMENT IS ENCLOSED !!  
EARLY BIRD SPECIAL DEADLINE:  
9/09/2017

TAKE ADVANTAGE OF OUR WINTER  
SPECIALS

See Insert for \$avings\$



## Seasonal Cottages Available May 15, 2018- October 15, 2018

One bedroom cottages available on Lake Winnepesaukee located in tall pines and cabin colony. Private beach. Seasonal rental fee plus utilities. For seasonal rates, cottage descriptions and more information please call 603-544-2641 ext. 1 or visit: [www.lanesendmarina.com](http://www.lanesendmarina.com).

**Seasonal Lease Required**